## Optimal Payment Policy for Deteriorating Items with Hybrid Type Demand and Non-instantaneous Deterioration under Effect of Trade Credit

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## Abstract:

In this present article we have developed an optimal payment policy for deteriorating items. The nature of deterioration rate is non-instantaneous and preservation technology is used to control the deterioration. Demand rate depends on stock level and selling price as hybrid type function. Shortages are permitted and partially backlogged with constant rate. A trade credit policy is considered to establish an optimal payment policy. As global changes cannot be ignored hence effect of inflation is also considered to settle a perfect inventory control system. The calculation and sensitivity analysis is performed with the help of Mathematical software mathematica-7.0.

## Keywords: Inventory, hybrid type demand, partially backlogging, deterioration, preservation technology

## Introduction

In real life inventory system, deterioration is major issue. So we can't ignore the deterioration factor in the inventory system. we know that deterioration is natural process. Deterioration means spoilage, vaporize, decay, loss of utility etc. there are two types of the deterioration first one is instantaneous deterioration and second is non-instantaneous deterioration. So we worked on second type deterioration because our demand function is selling price and stock dependent. Many authors and researchers worked on generally single variable demand like time dependent, price dependent, stock dependent etc. so in this order many researchers worked out.

Agarwal et al. (2017) have elaborated a model for commodities like vegetables and medicines etc. In this paper, demand depends on the time and shortage is permitted. Sharma and Singh (2017) have studied developing replenishment for imperfect quality goods with increasing type demand function under the inflation effect. The whole study carried out under the effect of a fuzzy environment. Rastogi et al. (2018) have described the model for deteriorating items. In this research, demand depends on selling price under the inflation effect. And they allowed shortages. Khurana et al. (2018) founded an economic production model for decaying products. In this article, they decreased (total average cost) TAC. They consider shortages and partially backlogged. Tripathi and Tomar (2018) have examined an economic order quantity (EOQ) model for decaying items. In this study, they consider quadratic demand function of time. Sekar and Uthayakumar (2018) have proposed the model to determine the two delivery policies and optimum production setups. They are not permitted shortages.

Singhal and Singh (2018) have discussed integrate seller-buyer decaying products with various market demands. In this article, they don't involve the shortage factor. Soni and Chaouhan (2018) have generalized a model for a joint price and an inventory for deteriorating products. And demand function depends on selling price. Yadev et al. (2018) have examined deterministic inventory model for decaying products. They permitted complete backlogged shortages and demand is increasing function of the time.

Dem et al. (2019) have determined inventory model for the manufacturing process. In this study, they sort out the optimal policy for fabric system which maximizes the entire benefits. And included demand function in two ways first one is demand is depends on stock for complete things and for incomplete items depends on decreasing rate of selling price. Shah and Monika (2019) have expressed model for defective products. In this research they have included demand function which depends on price and time.

Sheikh et al. (2019) have introduced the model for deteriorating items. In this paper, they reduced the deterioration. And also include trade credit policy. Shen et al. (2019) have developed

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an inventory system under the carbon tax policy. In this study, they have included a single buyervendor policy and single commodity. This study, shortages are not permitted. Ullah et al. (2019) have described two-echelon supply chain model. This study optimized the preservation investment and load quantity of products. And demand is a constant function per unit time.

Yang (2019) has developed a two-warehouse model for defective products with limited storage capacity in chain supply. Shortages are not permitted and the decaying rate is constant under the impact of inflation. Das et al. (2020) analyzed inventory model applying partial credit and reliability effect. And demand function depends on the items price. Feng et al. (2020) have expressed model for the vendor's profit under the payment conditions like- case, advance, and credit. In this research, they included decision variables price, lot size, and payment term.

Hasan et al. (2020) have derived the model for an optimal price and replenishment decision for vegetables and fruits. Iqbal and Sarkar (2020) have suggested a model for lifetimes of production were raised significantly by using PT. in this research they reduced the rate of deterioration and assumed the demand increased with time. Khan et al. (2020) have presented the model for decaying items including prepayment and discount facilities. In this research, demand function based on stock level and price.

Kumar et al. (2020) have proposed a manufacturer model in which they annexed lead time is trivial or negligible. And the entire study carried out under the effect of inflation, PT, and tradecredit. Kumar and Promila (2020) have formulated a model unfinished manufacturing procedure. In this paper, produce and collection rated are depends on demand and the demand is an exponential function of time. Magfura et al. (2020) have established an EPQ model for decaying products. They applied PT and demand depends on price and stock under the effect of inflation.

Roy et al.(2020) have established a model for a supplier to determine an optimum ordering policy. In this research, they increased the entire benefit for retailers by decreasing total inventory cost. Roy (2020) has investigated two three stage supply chain model for various products. This study decreased setup cost, ordering cost and the total mode cost. And this paper compared between without transportation discount and with transportation discount. Utami (2020) have investigated a single seller-buyer policy for the decaying products under the effect of inflation and carbon emission and they are not assent shortages. We worked on hybrid type demand function including stock and price. Our whole study carried out under the effect of inflation and trade credit policy. Trade credit is (B2B) business to business contract in which a purchaser purchase items without paying the supplier at a letter proposed date. And we analyzed the effect of inflation and trade in the given tables. And graphically representation shows the optimality this model. Bhawaria and Rathore (2022) developed a production inventory model for deteriorating items involving preservation technology.

#### I. Assumptions and Notations

1. Demand rate is hybrid type as given below function:  $f(p, I(t)) = (D(p) + aI_i(t))$ , where a>0 and

D (p) = 
$$\tau(x_1 - yp) + (1 - \tau)x_2p^{-\gamma}$$

Where; 
$$0 \le t \le 1, x_1 > 0, x_2 > 0, y > 0, \frac{x_1}{y} \ge p$$
 and  $y > 1$  and in fractional form

 $D(p) = \frac{1}{1+\delta(T-t)}$  and  $\tau_{\theta} = (\theta - m(\xi))$ 

- 2. The shortages are partially backlogged.
- 3. The backlogging rate is as follows-
- 4. The deterioration rate is constant.
- 5. There is no replacement of the deteriorated items.
- discounting. 7. The horizon time is infinite. 8. The replenishment is infinit

Notations

A : The ordering cost

C<sub>DC1</sub>: The Deterioration cost

6. The inflation rate r is difference

between inflation and time

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C <sub>HC2</sub> : The holding cost per unit time	Q <sup>*</sup> <sub>2</sub> : The maximal quantity of demand
C <sub>BC3</sub> : The backordering cost	backlogged
$C_{LSC4}$ : The lost sale cost	T*: The replenishment cycle period
C <sub>PC5</sub> : The purchasing cost	$I_1(t)$ : Inventory level at the time $t \in [0, t_d]$
PTC: The preservation technology	$I_2(t)$ : Inventory level at the time $t \in [t_d, t_1]$
p: The selling price	$I_3(t)$ : Inventory level at the time $t \in [t_1, T]$
ξ: The preservation technology	$I_e$ : Earned interest per year
$\tau_{\theta}$ : The deterioration rate stock items	$I_p$ : Interest paid by buyer per year
r: The inflation rate	M: permissible delay in payment
S: The maximum inventory	IE: Interest earned from sales received during
T: The total time	permissible delay in payment
t <sub>d</sub> : The time length in which production shows	IP: Equivalent to the interest paid at the initial
the no deterioration	time for unsold time or after the permissible
t <sub>1</sub> : The time length in which time no shortages	delay M.
$\overline{Q}^*$ : The optimum ordering quantity	5

#### II. Mathematical Modeling

The differential equations are representing during the time interval  $[0, t_d]$ ,  $[t_1, t_d]$  in this interval the inventory level decreases due to deterioration and demand, and third interval is  $[t_1, T]$  in this interval shortage occurred and demand is partially backlogged.

$$\frac{dI_{1}(t)}{dt} = -D(p); \qquad 0 \le t \le t_{d} \qquad (1)$$

$$\frac{dI_{2}(t)}{dt} = -\tau_{\theta}I_{2}(t) - D(p); \qquad t_{d} \le t \le t_{1} \qquad (2)$$

$$\frac{dI_{3}(t)}{dt} = \frac{-D(p)}{1+\delta(T-t)}; \qquad t_{1} \le t \le T \qquad (3)$$

 $dt = 1+\delta(T-t)$ ,  $C_1 \leq t \leq 1$ Solving (1), (2) & (3) respectively using the boundary conditions  $I_1(t=0)=S$ ,  $I_1(t) = I_2(t)$  at  $t=t_d$ ,  $I_2(t=0)=t_1=I_3(t=0)$  we yield.

$$I_{1} = D(p)(S - t)$$

$$I_{2} = \frac{D(p)}{\tau_{0}} (e^{\Theta(t_{1} - t)} - 1)$$

$$I_{3} = \frac{D(p)}{\delta} [\log \frac{1 + \delta(T - t)}{1 + \delta(T - t_{1})}]$$

$$S = \frac{e^{(t_{1} - t)} - 1}{t_{1} + \delta(T - t_{1})} + t$$
(4)
(5)
(6)
(7)

$$=\frac{e^{(t_1-t_2)}-1}{\tau_{\theta}}+t$$
(7)



#### **Figure 1. Inventory Functioning**

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$$I_{1}(t) = D(p) \left[\frac{e^{(t_{1}-t)}-1}{\tau_{\theta}}\right]$$
(8)  
We put t= T in  $I_{3}(t)$  we get  

$$Q_{2} = \frac{D(p)}{\delta} \left[\log\left(\frac{1}{1+\delta(T-t_{1})}\right)\right]$$
(9)

Quantity order per cycle is i.e.

$$Q = S + Q_2 Q = \frac{e^{(t_1 - t)} - 1}{\tau_{\Theta}} + t \frac{D(p)}{\delta} \log(\frac{1}{1 + \delta(T - t_1)})$$
(10)

#### III. Cost Calculation

The ordering cost: OC = A (11)

The deterioration cost:

$$C_{DC1} = -C_{DC1}D(p)\left[\frac{e^{\tau_{\Theta}(t_1-t)}}{\tau_{\Theta}} + t\right]$$
(12)

The Holding cost:

$$C_{HC2} = -C_{HC2} \frac{D(p)}{\tau_{\theta}} \left[ e^{(t_1 - t_d)} - \frac{e^{\tau_{\theta}(t_1 - t_d)}}{\tau_{\theta}} + e^{t_1} + \frac{1}{\tau_{\theta}} + t_1 \right]$$
(13)

The Shortage cost:

$$C_{SC3} = C_{SC3} \frac{D(p)}{\tau_{\theta}} \left[ e^{(t_1 - T)} + T + t_1 - 1 \right]$$
(14)  
The last sole cost:

$$C_{LSC4} = C_{LSC4} D(p) [(T - t_1) - \frac{1}{\delta} \log(1 + \delta(T - t_1))]$$
(15)

The purchasing cost:  

$$C_{PC5} = C_{PC5} \left( \left( \frac{e^{(t_1 - t)} - 1}{\tau_{\Theta}} + t \frac{D(p)}{\delta} \log \left( \frac{1}{1 + \delta(T - t_1)} \right) \right)$$
(16)  
The preservation technology:  

$$PTC = \xi t$$
(17)

$$PTC = \xi t_d$$
The total average cost is: (17)

$$TAC_{1} = \frac{1}{T} [OC + C_{DC} + C_{HC} + C_{BC} + C_{LSC} + C_{PC} + PTC]$$
(18)

According to length of trade credit period there are two cases as follows: Case-1:  $0 < M \le t_1 \le T$  and Case-2:  $0 < T < t_1 \le M$ . (19)

#### Case-1: $0 < M \le t_1 \le T$

The trade credit period M is less than time  $t_1$  therefore there is no interest paid by purchaser to supplier for the goods. Purchaser will use the sales revenue to earn interest at the  $I_e$  during time [0, T].

$$IE_{1} = I_{e} \left[ \int_{0}^{T} t D(p) e^{-rt} dt + (M - T) \int_{0}^{T} D(p) e^{-rt} dt \right]$$
(20)

$$IE_{1} = I_{e}D(p)\left[\frac{Te^{-rT}}{-r} - \frac{e^{-rT}}{r^{2}} + \frac{1}{r^{2}} + (M-T)\left(\frac{1}{r} - \frac{e^{-rT}}{r}\right)\right]$$
(21)

$$TAC_{2} = \frac{1}{T} [OC + C_{DC1} + C_{HC2} + C_{BC3} + C_{LSC4} + C_{PC5} + PTC - IE_{1}]$$
(22)  
Case-2: 0 < T < t<sub>1</sub> ≤ M

In case permissible delay period M expire before total inventory period T, in which the purchaser will pay interest charged on unsold goods during (M,T). present worth of interest paid by purchaser is-

$$IP_{2} = I_{P} \int_{T}^{M} I_{2}(t) e^{-rt} dt$$
(23)

$$IP_{2} = \frac{I_{p}D(p)}{\tau_{\theta}} \left[ -\frac{e^{\tau_{\theta}(t_{1}-M)-rM}}{(\tau_{\theta}+r)} + \frac{e^{\tau_{\theta}(t_{1}-T)-rT}}{(\tau_{\theta}+r)} + \frac{e^{-rM}}{r} - \frac{e^{-rT}}{r} \right]$$
(24)

Now the earned during positive inventory and Interest from invested cost is-

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$$IE_2 = I_e D(p) \int_T^M t \, e^{-rt} dt \tag{25}$$

$$IE_{2} = I_{e}D(p)\left[\frac{e^{-rT}}{r}\left(\frac{1}{r}+T\right) - \frac{e^{-rM}}{r}\left(M+\frac{1}{r}\right)\right]$$
(26)

$$TAC_3 = \frac{1}{T} [OC + C_{DC1} + C_{HC2} + C_{BC3} + C_{LSC4} + C_{PC5} + PTC + IP_2 - IE_2]$$
(27)

#### IV. **Optimality of the model**

To minimize the total cost we differentiate TAC (p,  $t_1$ ,  $\xi$ ) with respect to p,  $\xi$ , and  $t_1$ . And for optimum value necessary conditions are-

$$\frac{T_{AC}(p,t_{1},\xi)}{\partial p} = 0, \frac{\partial T_{AC}(p,t_{1},\xi)}{\partial \xi} = 0, \frac{\partial T_{AC}(p,t_{1},\xi)}{\partial t_{1}} = 0$$

det.(H1)> 0, det.(H2) > 0, det.(H3) ) > 0; where H1, H2, and H3, are the principle minor of the Hessian matrix. Hessian Matrix of the total cost function is as follows.

$\partial^2(TAC)$	$\partial^2(TAC)$	$\partial^2(TAC)$
$\partial \xi^2$	$\partial \xi \partial t_1$	дξдр
$\partial^2(TAC)$	$\partial^2(TAC)$	$\partial^2(TAC)$
$\partial t_1 \partial \xi$	$\partial t_1^2$	$\partial t_1 \partial p$
$\partial^2(TAC)$	$\partial^2(TAC)$	$\partial^2(TAC)$
_ ∂p∂ξ	$\partial p \partial t_1$	$\partial p^2$

#### V. Numerical Illustrations Numerical Example-1:

# We are taking appropriate numerical values of various parameters in the proper unites, are given, below for calculating values of TAC<sub>1</sub>, $\xi$ , p and t<sub>1</sub>:

 $C_{DC1} = 3, C_{HC2} = 16, C_{SC3} = 14, C_{LSC4} = 15, C_{PC5} = 10, t_d = 2, T = 18, \theta = 0.05, \tau = 0.05, x_1=1, x_2=1, y=1.5, \mu = 1, \gamma = 1.5, t=1, \delta = 0.05$  the optimum values  $\xi^*$ , p, t<sub>1</sub>, and TAC<sub>1</sub> has been calculated, then the optimum values.

 $p^* = 4.01693$   $\xi^* = 2.051860$   $t^*_1 = 4.38170$   $TAC_1^* = 9.963480 \times 10^{-7}$ Numerical Example-2: Case 1

We are taking appropriate numerical values of different parameters in proper unites, which are given, below for calculating values of TAC<sub>2</sub>,  $\xi$ , p and t<sub>1</sub>:

 $C_{DC1} = 3, C_{HC2} = 18, C_{SC3} = 14, C_{LSC4} = 15, C_{PC5} = 10, t_d = 2, T = 18, \Theta = 0.05, \tau = 0.05, x_1=1, x_2=1, y=1.5, \mu = 1, \gamma = 1.5, t=1, \delta = 0.05, M=0.002, I_e=0.15, I_p=0.001$  the optimum values  $\xi^*$ , p, t<sub>1</sub>, and TAC<sub>2</sub> has been calculated, then the optimum values.

 $P^* = 3.95241 \qquad \qquad \xi^* = 2.13407, t^*_1 = 4.26094 \qquad TAC_2^* = 1.12784 \times 10^{-6}$ 

### Numerical Example-3: Case 2

We are taking appropriate numerical values of different parameters in proper unites, which are given, below for calculating values of TAC<sub>3</sub>,  $\xi$ , P and t<sub>1</sub>:

 $C_{DC1} = 3$ ,  $C_{HC2} = 18$ ,  $C_{SC3} = 14$ ,  $C_{LSC4} = 15$ ,  $C_{PC5} = 10$ ,  $t_d = 2$ , T = 18,  $\theta = 0.05$ ,  $\tau = 0.05$ ,  $x_1=1$ ,  $x_2=1$ , y=1.5,  $\mu = 1$ ,  $\gamma = 1.5$ , t=1,  $\delta = 0.05$ , M=0.002, Ie=0.001, Ip=0.001 the optimum values  $\xi^*$ , P,  $t_1$  and TAC<sub>3</sub> has been calculated, then the optimum values.

 $P^* = 3.93086 \qquad \xi^* = 1.91702, t^*_1 = 4.77785 \qquad TAC_3^* = 2.47611 \times 10^{-7}$ 

Note: The superscript \* denotes the optimum values of the respective parameters.

#### VI. Convexity Analysis

The convexity of the TAC in different cases is well presented in 3D graphs in figure 2, 3, 4, 5, 6 and figure 7.

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## VII. Sensitivity Analysis

The sensitivity test of TAC is performed by varying values of some important parameters. The analysis is well described in table 1, 3, 5 and the output is presented in table 2, 4 and table 6.

Table 1. Sensitivity Analysis					
Parameters	Variations	Р	ξ	$t_1$	<b>TAC</b> <sub>1</sub> × <b>10</b> <sup>-7</sup>
X1	0.50	3.99599	2.05186	4.38171	4.6647
	1.00	4.01693	2.05186	4.38170	9.96348
	1.50	4.03798	2.05186	4.38171	1.62197
	0.95	3.96673	2.05186	4.38171	14.9983
<b>X</b> 2	1.00	4.01693	2.05186	4.38170	9.96348
	1.05	4.06587	2.05186	4.38171	4.02774
Cdc1	2.95	4.01577	2.04886	4.37027	133804
	3.00	4.01693	2.05186	4.38170	9.96348
	3.05	4.01811	2.05488	4.39322	133932
Y	1.0	5.24648	2.05186	4.38171	896936
	1.5	4.01693	2.05186	4.38170	9.96348
	2.0	3.36899	2.05186	4.38171	1743220

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Table 2. Output of sensitivity Analysis				
No.	Parameters	Changes	TAC <sub>1</sub> × 10 <sup>-7</sup>	
1		$\checkmark$	$\checkmark$	
	X1	$\wedge$		
2				
	X2	$\frown$		
3				
	C <sub>dc1</sub>			
4				
	Y	$\sim$		

In this table arrow  $\sqrt{}$  shows the decrement and the arrow  $\sqrt{}$ shows increment in the parameters and TAC<sub>1</sub>.



Figure 5. Optimum Nature of TAC<sub>2</sub> w. r. t. p & t<sub>1</sub>

Table 5 (Case 1). Sensitivity Analysis t					
Parameters	Variations	P	t <sub>1</sub>	ξ	TAC <sub>2</sub> ×10 <sup>-6</sup>
	0.95	3.93178	4.26094	2.13407	1.23258
X1	1.00	3.95241	4.26094	2.13407	1.12784
	1.05	3.3802	4.26094	2.13407	161286
	0.95	3.90174	4.26094	2.13407	0.723113
X2	1.00	3.95241	4.26094	2.13407	1.12784
	1.05	3.38323	4.26094	2.13407	171083
Cdc1	2.95	3.33726	4.25014	4.25014	168487
	3.00	3.95241	4.26094	2.13407	1.12784
	3.05	3.95349	4.27181	4.27181	1.13301
у	1.0	5.14071	4.26094	2.13407	0.786659
	1.5	3.95241	4.26094	2.13407	1.12784
	2.0	3.32335	4.26094	2.13407	0.0819898

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Table 4 (case 1) Output sensitivity Analysis

Table 4 (case 1). Output sensitivity Analysis					
No.	Parameters	Changes	TAC <sub>2</sub> ×10 <sup>-6</sup>		
		$\checkmark$	$\wedge$		
1	<b>X</b> 1	$\land$	$\wedge$		
		$\checkmark$	$\checkmark$		
2	<b>X</b> 2	$\land$			
	C <sub>DC1</sub>	$\checkmark$	$\wedge$		
3		$\land$	$\wedge$		
4	у	$\downarrow$	$\checkmark$		
	-	$\wedge$			

In this table arrow  $\downarrow$  shows the decrement and the arrow  $\land$  shows increment in the parameters and TAC<sub>2</sub>.



Figure 7. Optimum nature of TAC<sub>3</sub> w  $- \xi$  and t<sub>1</sub> Table 5 (case 2). Sensitivity Analysis  $t_1$ 

Parameters	Variations	ξ	ξ	<b>t</b> <sub>1</sub>	TAC <sub>3</sub> ×10 <sup>-7</sup>
X1	0.95	91034	1.91702	4.77785	915155
	1.00	3.93086	1.91702	4.77785	2.47611
	1.05	3.95149	1.91702	4.77785	8883600
	0.95	3.88003	1.91702	4.77785	8826860
X2	1.00	3.93086	1.91702	4.77785	2.47611
	1.05	3.98038	1.91702	4.77785	9197360
	2.95	3.92998	1.91452	4.76701	9028710
C <sub>dc1</sub>	3.00	3.93086	1.91702	4.77785	2.47611
	3.05	3.93174	1.91953	4.78876	9005180
Y	1.0	5.10541	1.91702	4.77785	4106410
	1.5	3.93086	1.91702	4.77785	2.47611
	2.0	3.30809	1.91702	4.77785	1453400

	Tuble 1101 0 (cube 2). Subput of Scholary filling 515				
No.	Parameters	Changes	TAC <sub>3</sub> ×10 <sup>-7</sup>		
		$\downarrow$	$\wedge$		
1	$\mathbf{X}_{1}$	$\wedge$	$\wedge$		
		$\downarrow$	$\wedge$		
2	$\mathbf{X}_2$	$\wedge$	$\wedge$		
		$\downarrow$	$\wedge$		
3	C <sub>DC1</sub>	$\wedge$	$\wedge$		
		$\downarrow$	$\wedge$		
4	У	$\land$	$\wedge$		

Table No. 6 (case 2). Output of Sensitivity Analysis

In this table arrow  $\downarrow$  shows the decrement and the arrow  $\uparrow$  shows increment in the parameters and TAC<sub>3</sub>.

## VIII. Conclusion

We developed a model for non-instantaneous deteriorating with stock level and selling price dependent demand as hybrid type function.to find out the optimum selling price and optimum quantity under the effect of inflation. And we described the trade credit policy to determine an optimum policy in payment. Here the deterioration is constant. We permitted the shortages and opine that occurring shortages are partially backlogged. Numerical examples and graphs shown in this model referred that was usual and tolerable. In future, this model can be expended in many ways like- stochastic demand, stock level and time dependent deterioration.

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